

Consultant – Financial Analysis

FITS is seeking an experienced business or finance manager consultant who is customer obsessed, upholds high standards for their work, and can help our clients optimize resources and investments to deliver great business results. FITS supports our clients' mission to deliver revenue, usage, and customer satisfaction goals through direct customer experiences, field, and partner enablement. The business manager consultant will work with a diverse level of stakeholders and key partners across client organizations. In this role, the successful candidate will be engaging a diverse set of clients and organizations.

We are looking for candidates with the following attributes:

- High-energy with excellent interpersonal communication skills that will build trust and strong partnership in cross-group collaboration environments.
- Comfortable working closely with senior leadership.
- Ability to synthesize disparate data and information effectively and quickly into clear recommendations, actions, and decisions.
- Ability to lead and become a subject matter expert to drive consistency and accuracy in business management process to align with the organization and company's defined policies and procedures.
- Remains resilient and constructive when faced with change. Able to shift approaches when situations change.
- Have a strong passion to drive improvements in process and procedures to increase agility, productivity, and simplification.
- A combination of proactive, strong organization skills, and a drive for results.

Essential Duties and Responsibilities

- Partner closely with client leadership to manage headcount/PCNs and actively re-prioritize throughout the year to work towards funded headcount and discretionary budget goals.
- Create a regular cadence for reporting and analysis covering headcount, non-people spend, and discretionary spend.
- Build user friendly reports and communications that are audience specific to ensure clarity and drive alignment.
- Lead the finance rhythm of the business during month-end close, resource allocation exercise, quarterly forecasting, and fiscal year budgeting to ensure consistent and seamless process to drive success of deliverables.
- Provide actionable business insights that enable effective management and decision-making.
- Adjust approach as needed to achieve desired business outcomes and budget accountability.



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- Drive for improvements within business process and resources.
- Drive compliance to ensure corporate policies and guidelines (spending, privacy, reporting, etc.) are followed.

Required Qualifications

- 6+ Years of financial analysis and budgeting experience.
- 3+ Years of data analysis experience utilizing Excel in pivot tables.

Preferred Qualifications:

- Financial forecasting and /or controllership, ideally in the technology industry.
- Bachelor's Degree preferred in Finance, Business, or related degree; or experience in finance and/or program management.
- Strong skills with SQL query and Power BI are preferred.

How to Apply

Please email your resume to jobs@firstinfotech.com with the job title in the subject line.

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